

Patrick D. Cahill
President, Commercial Markets
Point32Health: Harvard Pilgrim Health Care/Tufts Health Plan

Patrick Cahill works to achieve profitable growth through sound market-based strategy, with a focus on service and innovation. Respected for his strategic vision, and a collaborative leader with a credible voice in decision-making, he sees opportunities and works cross-functionally within the organization to develop and to implement strategies that drive business opportunities. Patrick has a reputation for collaborating to address difficult issues and executing on strategies to achieve consistent results.

As President of Commercial Markets at Point32Health (Harvard Pilgrim Health Care/Tufts Health Plan) — a \$9.0 billion, non-profit health services company serving over two million members — Patrick oversees the commercial market stretching over five New England states and nationally through a partnership with United Healthcare. With more than a decade of experience in the health care market, he specializes developing a strategic vision, facilitating external partnerships, leveraging talent, and leading a team of over 300 staff to identify the most promising opportunities within Massachusetts, New Hampshire, Connecticut, Rhode Island, and Maine. With a background in law and regulatory affairs, Patrick understands the careful balance of the external market and the regulatory landscape, with executing on strategic initiatives in a matrix organization.

Previously, as Vice President of the Massachusetts Market for Point32Health, Patrick led market-based strategy for the Massachusetts commercial market, a \$3 billion line of business, with direct responsibility for achieving growth and profitability targets. Under his leadership, the Massachusetts market has delivered consistent results.

Patrick serves on the boards of several community organizations, including the Boston Chinatown Neighborhood Center, a non-for-profit human service organization serving immigrant populations, and as a trustee of the Massachusetts Taxpayer Foundation.

Patrick graduated in 2000 from the University of Massachusetts-Lowell with a bachelor's degree in Political Science and received a law degree from Suffolk University Law School in 2005. After law school, Patrick clerked for Chief Justice Christopher Armstrong of the Massachusetts Appeals Court. Prior to working in health care, Patrick held several positions in state government working on various matters of public policy at the Massachusetts State House.

Patrick and his wife, Hether, have two children, Henry and Harper. They raise their family in Chestnut Hill, Massachusetts, where Patrick enjoys coaching and playing soccer, time with family, and an active lifestyle that includes golf, tennis, and travel.