

Summary

Purpose - a mission-driven CEO / Executive / Professor with >40 years of P&L management experience in eleven companies and teaching/administrative experience in one College of Pharmacy. Strong leader and visionary in pharmacy-related companies with extensive background in value-based transformation to applied medication risk identification and management digitalization services, including integrating the sciences of pharmacokinetics, pharmacogenomics, and pharmacodynamics into practice. Extensive expertise in building companies with high performance employee- and client-focused culture.

Attributable highlights include:

- The creation of Tabula Rasa University, Moorestown, NJ, a non-degree granting life-long learning institution supporting the continuing education needs of pharmacists in multi-drug interaction and adverse drug event science.
- The creation of Tabula Rasa Personalized Pharmacotherapy Research and Development Institute, Lake Nona, Florida, attracting millions of dollars in NIH and other grant funding for the advancement of personalized and precision pharmacotherapy.
- Publications in dozens of peer-review journals demonstrating that our applied medication risk management system for practicing pharmacists resulted in significant reductions of:
 - Falls
 - ER visits
 - Hospitalizations
 - Re-hospitalizations and
 - Premature mortality
- Authored two Pharmaceutical Care textbooks and numerous book chapters
- Employed > 4,000 team members
- Raised >\$750 mln in private and public debt, venture and equity
- Achieved >20% CAGR (pre-COVID)
- Orchestrated and assimilated > \$400 mln of acquisitions
- Received >50 Awards and Accolades for corporate and professional accomplishments including the highest award in pharmacy, the Remington Honor Medal in 2015
- Served as Board Member and President of -
 - The American College of Apothecaries
 - The American Pharmacists Association (twice as President)
 - The American Pharmacists Association Foundation
 - Numerous Non-profit Companies/Foundations

Education

University of Maryland, ScD (Honorary) 2018

University of Maryland, Ph.D. (Pharmacoeconomics), 1992

Princeton Theological Seminary, M.Div. (Ethics and Education), with Distinction, 1984

Temple University, School of Pharmacy, BS (Pharmacy). Cum Laude, 1972

Rider College (Liberal Arts) 1967-1969

Professional and Business Experience Summary

GalenusRx, Inc (2023 to present)

Executive Chairman, Founder and Co-CEO

www.galenusrx.com

GalenusRx is a pharmacy software company that provides pharmacists with a robust deep-science drug disposition platform, which enables the risk stratification of real-world medication regimens, mitigation strategies for identified risks, and biosimulation (e.g., which, for example, re-purposed COVID medications, when added to an established medication regimen, triggered increased risk for negative sequelae?).

Calvin H. Knowlton, BScPharm, MDiv, PhD, ScD (Hon)

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Tabula Rasa Healthcare, Inc. (TRHC) 2014 to 2022 (took public)

Chairman, CEO and Founder

www.tabularasahealthcare.com

Tabula Rasa Healthcare is a family of companies devoted to leveraging technology to improve healthcare. Through its expert pharmacist services, Medicare risk adjustment consulting services, and technology-focused educational tools, healthcare organizations nationwide rely on Tabula Rasa Healthcare companies to improve economic, clinical, and humanistic outcomes.

CareKinesis, Inc., 2009 to 2022

(Came under the TRHC umbrella in 2015)

Chairman, CEO and Founder

www.carekinesis.com

CareKinesis, a Tabula Rasa Healthcare company, is a medication management company that incorporates individualized or personalized medication regimen designs using a proprietary, specialized web-based pharmacotherapy platform that aids our PharmDs in customization of medications, dosages, and administration times, using dynamic, point-of-prescribing components.

RevolutionCare, Inc., 2008-2009 (sold)

Chairman, CEO & Founder

A privately held start-up, healthcare company, RevolutionCare, was focused on revolutionizing the process of care to reduce medical problems, enhance quality, improve access, and reduce costs of patient care of the at-risk senior population residing at home and in nursing facilities. An innovative technology platform, Eirene™ was the framework for this nurse-practitioner-lead, chronic-care model, serving the shut-in frail elderly. Eirene was also the conduit that connected the nurse practitioners in the field with the PharmDs at the call center. This company changed course due to Medicare reimbursement cuts for primary care, home care visits, and morphed into CareKinesis, Inc.

Spyglass Health, LLC (formerly Tabula Rasa Strategies, LLC), 2007 - current

CEO and co-founder

Tabula Rasa Strategies LLC is a multifaceted pharmacy-based consulting company focused on “inspiring pharmacists to practice successfully, with meaning.”

excelleRx Inc. aka Hospice Pharmacia 1996-2007 (sold)

President, CEO and Founder

excelleRx, Inc., is a national medication management provider serving the frail elderly and employing approximately 750 people in five locations. During my eleven-year tenure as Founder and CEO excelleRx grew organically from the start (i.e., not via acquisitions) as a concept to a successful \$240 million (2007) run-rate company. In 2007, Hospice Pharmacia, later named excelleRx, provided medication management services for 40% of the hospice patients in the U.S., contracting with hospice programs in 49 states and Guam. In 2009 the company was sold to Enclara Pharmacy, then renamed Enclara Pharmacia. The company was recently sold to Humana.

Philadelphia College of Pharmacy and Science, (now, part of St Joseph’s University)

Adjunct Assistant Professor of Pharmacy/Pharmacy Administration 1984-1990

Associate Professor of Clinical Pharmacy 1990-1994

Chair, Department of Pharmacy Practice / Pharmacy Administration (largest department) 1995-1997

Amherst Pharmacy & Health Education Center, Inc., Lumberton NJ, 1975-1996 (sold)

Owner and Pharmacist

This was an office-based community pharmacy and health education center that provided patient medication consulting and health education. Target markets included local patients, about 1,000 long term care patients, 300 hospice patients, and persons referred who had diabetes or hypertension who enrolled in our active Health Education Center, which was CLIA certified, staffed by two Certified Diabetes Educator pharmacists and one dietitian. We had additional divisions for Infusion Care LLC and Respiratory LLC.